

# in company Upper intermediate

## ■ Unit 1

headword	pronunciation	translation/notes	example sentence
<b>be based in</b>	/bɪ 'beɪst ɪn/	.....	The company has relocated and is now <b>based in</b> Rotterdam.
<b>business</b> (n)	/'bɪznəs/	.....	
business function (n)	/'bɪznəs ˌfʌŋkʃən/	.....	<b>Business functions</b> provide an opportunity both to socialize and to make new work contacts.
business or pleasure?	/'bɪznəs ɔ: 'plezə/	.....	'Tom's been invited to a private viewing at the Guggenheim.' 'Is that for <b>business or pleasure?</b> '
do business	/.du: 'bɪznəs/	.....	Would you <b>do business</b> with a member of your own family?
How's business?	/'haʊz 'bɪznəs/	.....	' <b>How's business?</b> I hear things are improving.' 'Not really, economic recovery is still a long way off.'
<b>CEO</b> (n) (AmE) (BrE = <b>managing director</b> )	/'si:ɪ'əʊ/	.....	Pieter Groenvelde is the <b>CEO</b> of our biggest Dutch client.
<b>client</b> (n)	/'klaɪənt/	.....	
key client (n)	/'ki: 'klaɪənt/	.....	Corporate entertainment allows big companies to maintain relationships with <b>key clients</b> .
<b>compliment</b> (n)	/'kɒmpləmənt/	.....	
pay sb a compliment	/'peɪ sʌmbədi ə 'kɒmpləmənt/	.....	<b>Paying people</b> personal <b>compliments</b> can be an important part of business culture.
<b>compliment</b> (v)	/'kɒmpləmənt/	.....	
compliment sb on sth	/'kɒmpləmənt sʌmbədi ɒn ˌsʌmθɪŋ/	.....	<b>Complimenting your staff on good work</b> helps to keep them motivated.
<b>constraint</b> (n)	/'kɒn'streɪnt/	.....	An evening at a corporate event contrasts with the pressures and <b>constraints</b> of the office environment.
<b>contract</b> (n)	/'kɒntrækt/	.....	
negotiate a (€3 million/ \$900,000) contract	/'ni:ɡəʊʃɪeɪt ə ... 'kɒntrækt/	.....	We're currently <b>negotiating an \$80 million contract</b> with Chinese government officials.

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<b>corporate</b> (adj)	/kɔ:pəreɪt/		
corporate event (n)	/kɔ:pəreɪt ɪvent/	.....	<b>Corporate events</b> range from international sporting events to nights at the opera.
corporate hospitality/ entertainment (n)	/kɔ:pəreɪt hɒspə'tæləti/ ,entə'teɪnmənt/	.....	<b>Corporate hospitality</b> has become a boom industry in the past few years.
<b>4-/5-course dinner/lunch</b> (n)	/fɔ:/faɪv kɔ:s 'dɪnə/'lʌntʃ/	.....	A <b>5-course dinner</b> , plus a private box at the match, costs €900 per person.
<b>deal</b> (n)	/di:l/		
do a deal	/du: ə 'di:l/	.....	Negotiations with Swedish Steel are ongoing and we're hoping to <b>do a deal</b> very soon.
<b>delegation</b> (n)	/,delə'geɪʃn/	.....	A <b>delegation</b> of 12 Chinese government officials were invited for a day out at the Wimbledon Lawn Tennis Championships.
<b>division</b> (n)	/dɪ'vɪʒən/		
engineering/ pharmaceutical division etc	/endʒə'nɪərɪŋ/ fɑ:mə'sju:tɪkəl dɪ'vɪʒən/	.....	My name's James McRae and I work for BP in their <b>engineering division</b> .
<b>hospitality</b> (n)	/hɒspə'tæləti/		
corporate hospitality (n)	/kɔ:pəreɪt hɒspə'tæləti/	.....	The Japanese speak \$40 billion on <b>corporate hospitality</b> .
hospitality tent (n)	/hɒspə'tæləti ,tent/	.....	Food, drink and entertainment will be on offer at the firm's <b>hospitality tent</b> .
<b>look strong/good/bad</b> etc	/lʊk strɒŋ/gʊd/bæd/	.....	The Nikkei's <b>looking strong</b> at the moment, which is good news for Japanese companies.
<b>merger</b> (n)	/mɜ:dʒə/		
be involved in a merger	/bi: ɪn'vɒlvd ɪn ə mɜ:dʒə/	.....	I believe your company's about to <b>be involved in a merger</b> .

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<b>money</b> (n) put your money into sth	/ˈmʌni/ /pʊt jə ˈmʌni ɪntə ˈsʌmθɪŋ/	.....	Now that the economy is improving it's a good time to <b>put your money into the stock markets</b> .
<b>negotiate</b> (v) negotiate a (€3 million /\$900,000) contract	/nɪˈɡəʊʃɪeɪt/ /nɪˈɡəʊʃɪeɪt ə ... ˈkɒntrækt/	.....	A French construction company have successfully <b>negotiated a €12 million contract</b> to build the new company headquarters.
<b>office</b> (n) office environment (n)	/ˈɒfɪs/ /ˈɒfɪs ɪnˈvaɪərəmənt/	.....	Reward your star team members by offering them a unique experience far away from the pressures of the <b>office environment</b> .
office party (n)	/ˈɒfɪs ˈpɑːtɪ/	.....	When was the last time you attended an <b>office party</b> ?
<b>per person/per party</b>	/pə ˈpɜːsən/pə ˈpɑːtɪ/	.....	London Eye, tour of Tate Modern, dinner: €1,600 <b>per party</b> of 20.
<b>pressures</b> (n pl)	/ˈpreʃəz/	.....	Staff need to escape from time to time from the <b>pressures</b> and constraints of the office.
<b>project</b> (n) complete a project	/ˈprɒdʒekt/ /kəmˌplɪt ə ˈprɒdʒekt/	.....	We've just <b>completed</b> a successful two-year <b>project</b> with a Finnish engineering company.
<b>reception</b> (n) champagne reception (n)	/rɪˈsepʃən/ /ʃæmpəɪn rɪˈsepʃən/	.....	Enjoy a <b>champagne reception</b> with first-class service at the Paris Ritz.
<b>red carpet</b> (n) roll out the red carpet (for sb)	/ˌred ˈkɑːpət/ /ˌrəʊl aʊt ðə ˌred ˈkɑːpət (fə ˌsʌmbədɪ)/	.....	Why not <b>roll out the red carpet</b> for your clients and invite them to a banquet on board the Royal Yacht Britannia?
<b>relationship</b> (n) build and maintain a relationship	/rɪˈleɪʃənʃɪp/ /ˌbɪld ən meɪntɪn ə rɪˈleɪʃənʃɪp/	.....	Corporate events are an important way of <b>building and maintaining relationships</b> with clients.

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<b>sales rep</b> (n)	/ˈseɪlz ˌrep/	.....	Each year we invite our top 50 <b>sales reps</b> and their partners to the British Grand Prix at Silverstone.
<b>service</b> (n)	/ˈsɜːvəs/	.....	Book your corporate event with us and we guarantee the ideal setting and <b>first-class service</b> .
first-class service	/ˈfɜːst klɑːs ˈsɜːvəs/	.....	
<b>setting</b> (n)	/ˈsetɪŋ/	.....	The Royal Yacht Britannia provides the <b>ideal setting</b> for a unique and unforgettable evening.
ideal setting	/ˈaɪdɪəl ˈsetɪŋ/	.....	
<b>star</b> (adj)	/stɑː/	.....	Reward your <b>star team members</b> with an evening of corporate entertainment.
star employee/team member etc	/ˌstɑː ɪmˈplɔɪiː/ˌtiːm ˌmembə/	.....	
<b>stock market</b> (n)	/ˈstɒk ˌmɑːkət/	.....	I see the <b>stock markets</b> are improving – now is probably a good time to invest.
<b>surroundings</b> (n pl)	/səˈraʊndɪŋz/	.....	A superb dinner was served in the <b>tasteful surroundings</b> of the Level 2 Café.
tasteful surroundings	/ˌteɪstfəl səˈraʊndɪŋz/	.....	
<b>team</b> (n)	/tiːm/	.....	Why not offer star <b>members of your team</b> front-row seats at the Metropolitan Opera in New York?
member of a team	/ˌmembər əv ə ˈtiːm/	.....	
<b>VIP box</b> (n)	/ˌviːɑːpiː ˈbɒks/	.....	<b>VIP boxes</b> are available from €800 per person.