

16b Consultancy team

Gina Cuciniello

Group A

1 You are a team of management consultants who have been asked by the directors of a company to provide advice on a problem they are experiencing with their management meetings.

The problem

The managers in the company are being difficult and uncooperative in the weekly management meetings which take place at 9.00 a.m. on Monday mornings.

- attendance is poor
- the managers frequently arrive late or leave early
- the managers are quiet and unresponsive
- there is a sense of a group secret or private joke going on

Discuss the problem and decide on your solutions to present to the directors of the company.

2 You are the directors of a company. You have asked a team of management consultants to provide advice on a problem you are experiencing with your management meetings.

The problem

The managers in the company are being difficult and uncooperative in the weekly management meetings which take place at 9.00 a.m. on Monday mornings.

- one or two of the managers are dominating the meeting
- the discussion frequently goes off the point and becomes irrelevant
- the managers are not listening to each other
- the managers have not prepared adequately for the meeting

Listen to the management consultants' solutions to your problem.



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